

Telecom Regulatory Authority of India

Financial Analysis Division

F.No.14-14/2007-FA

21st August, 2007

Release of Financial Data pertaining to Gross Revenue, Adjusted Gross Revenue (AGR), Licence Fees and Spectrum Charges in respect of Telecom Service Providers for the Quarter ending June, 2007.

Telecom Regulatory Authority of India as a part of its information disclosure initiative has been publishing on the website of TRAI the financial data pertaining to Gross Revenue, Adjusted Gross Revenue (AGR), Licence Fees and Spectrum Charges in respect of Telecom Service Providers Circle-wise/License wise as submitted by the Service Providers for the Quarter April' 07 to June ' 07.

Today, TRAI has made available the above-mentioned data pertaining to the Quarter ending June, 2007 on its website.

TELECOM REGULATORY AUTHORITY OF INDIA

FINANCIAL ANALYSIS DIVISION

**FINANCIAL DATA PERTAINING TO GROSS REVENUE, ADJUSTED GROSS REVENUE, LICENCE FEE & SPECTRUM CHARGES IN RESPECT OF ALL THE TELECOM SERVICE PROVIDERS FOR THE QTR ENDING JUNE, 2007 (Rs. In Crores)
(REVISED ON 26.09.2007)**

Note:-

NA - Not Available.

These figures are un-audited and provided by the Service Providers.

Statement of AGR, Licence Fee and Spectrum Charges*

For the quarter ending JUNE 2007 of F.Y. 2007-08

Table No.

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
RELIANCE GROUP							
Reliance Communication Ltd.	A.P	UASL	258.45	199.20	77%	19.92	3.80
	Bihar	UASL	105.65	83.83	79%	5.03	1.66
	Chennai	UASL	82.30	60.60	74%	6.06	1.08
	Delhi	UASL	266.62	216.96	81%	21.70	3.96
	Gujarat	UASL	175.51	142.12	81%	14.21	2.61
	Harayana	UASL	49.40	36.62	74%	2.93	0.72
	H.P	UASL	8.25	5.51	67%	0.33	0.11
	J&K	UASL	0.38	0.36	95%	0.02	0.01
	Karnataka	UASL	195.79	152.79	78%	15.28	2.62
	Kerala	UASL	187.89	106.91	57%	8.55	2.07
	Kolkata	UASL	116.54	99.33	85%	9.93	1.68
	M.P	UASL	129.61	110.30	85%	8.82	2.10
	Maharashtra	UASL	228.92	186.84	82%	18.68	3.42
	Mumbai	UASL	317.91	252.15	79%	25.22	4.41
	Orissa	UASL	35.61	29.92	84%	1.80	0.58
	Punjab	UASL	72.06	54.13	75%	4.33	1.00
	Rajasthan	UASL	113.58	93.04	82%	7.44	1.85
	Tamilnadu	UASL	169.43	130.58	77%	13.06	2.57
	U.P	UASL	154.05	124.39	81%	9.95	2.41
	U.P(west)	UASL	121.09	92.27	76%	7.38	1.84
W. Bengal	UASL	50.83	42.17	83%	3.37	0.82	
	All India	NLD	533.37	265.95	50%	15.96	0
	All India	ILD	454.33	125.73	28%	7.54	0
Reliance Telecom Ltd.	Assam	Mobile	48.30	40.8	84%	2.04	1.51
	Bihar	Mobile	82.57	66.17	80%	3.31	2.98
	H.P	Mobile	12.67	9.76	77%	0.49	0.35
	M.P	Mobile	60.79	51.67	85%	3.10	1.81
	North East	Mobile	16.46	14.45	88%	0.72	0.51
	Orissa	Mobile	32.58	27.45	84%	1.37	0.96
	W. Bengal	Mobile	29.38	24.05	82%	1.44	0.84
Reliable Internet Service Ltd.	Kolkata	Mobile	15.58	11.05	71%	1.11	0.37
Grand Total of RELIANCE GROUP			4125.90	2857.10	69%	241.09	50.65

Table No. 2

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
AIRCEL GROUP							
Aircel Ltd	TN & Pondi.	Mobile	284.15	228.83	81%	18.31	10.76
Aircel Cellular Ltd.	Chennai	Mobile	140.22	105.74	75%	10.57	5.08
Dishnet Wireless Ltd. (Aircel)	Assam	UASL	53.23	51.49	97%	3.09	1.90
	North East	UASL	32.15	30.42	95%	1.83	0.82
	Orissa	UASL	16.12	14.36	89%	0.86	0.36
	West Bengal	UASL	9.69	8.63	89%	0.69	0.23
	J & K	UASL	12.05	10.81	90%	0.65	0.27
	Bihar	UASL	8.10	8.04	99%	0.48	0.20
	H. P.	UASL	0.82	0.74	90%	0.04	0.02
	All India	NLD	0.30	0.30	100%	0.02	0
	All India	ILD	0.00	0.00	0%	0.00	0
	All India	ISP	4.02	0.33	8%	0.02	0.65
Grand Total of AIRCEL GROUP			560.85	459.69	82%	36.56	20.28

Table No. 3

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
BHARTI GROUP							
Bharti Airtel Ltd.	All India	V-SAT	7.62	7.62	100%	0.46	0
	All India	ILD	473.28	156.5	33%	9.39	0
	All India	NLD	604.21	411.54	68%	24.69	0
	Delhi	UASL	735.92	567.47	77%	56.74	23.29
	UP (West)	UASL	125.12	101.89	81%	8.15	3.92
	Tamil Nadu	UASL	257.57	208.09	81%	20.80	7.85
	Kerala	UASL	137.71	93.73	68%	7.49	3.55
	Chennai	UASL	258.72	195.39	76%	19.53	7.91
	Karnataka	UASL	680.35	562.47	83%	45.00	25.38
	A. P.	UASL	484.01	407.22	84%	32.58	19.75
	Punjab	UASL	310.17	250.39	81%	15.02	11.91
	Kolkata	UASL	153.08	117.02	76%	11.70	5.70
	M. P.	UASL	202.60	167.93	83%	13.43	5.09
	Gujarat	UASL	163.27	130.52	80%	13.05	5.32
	Maharashtra	UASL	289.58	231.84	80%	23.18	10.09
	Mumbai	UASL	326.27	254.3	78%	25.43	16.48
	Haryana	UASL	77.35	59.30	77%	4.74	2.08
	H. P.	UASL	63.72	51.71	81%	2.58	1.92
	Bihar	UASL	249.25	220.11	88%	13.21	10.79
	West Bengal	UASL	99.69	81.95	82%	6.56	2.38
	UP East	UASL	188.99	160.36	85%	12.83	6.12
	J & K	UASL	91.42	77.90	85%	4.67	3.04
	Orissa	UASL	109.67	94.05	86%	5.64	4.61
	Assam	UASL	74.31	63.68	86%	3.82	2.36
	Bharti Hexacom Ltd.	North East	Mobile	38.12	31.84	84%	1.59
Rajasthan		UASL	220.67	200.53	91%	12.03	7.83
Bharti Broadband Ltd.	All India	V-SAT	3.70	3.70	100%	0.22	0.00
Grand Total of BHARTI GROUP			6426.37	4909.05	76%	394.53	188.17

Table No. 4

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
VODAFONE (HUTCHISON) ESSAR GROUP							
Vodafone Essar Mobile Services Ltd	Delhi	Mobile	406.33	315.66	78%	31.57	17.2
Vodafone Essar Ltd.	Mumbai	Mobile	524.35	413.3	79%	41.33	22.53
Vodafone Essar Cellular Ltd	Tamil Nadu	Mobile	111.73	92.08	82%	7.37	3.59
	Kerala	Mobile	92.97	74.20	80%	4.45	2.75
	Mah. & Goa	Mobile	145.96	119.87	82%	9.59	4.67
Vodafone Essar East Ltd.	Kolkata	Mobile	167.83	138.43	82%	13.84	6.65
Vodafone Essar South Ltd.	All India	NLD	74.46	42.85	58%	2.57	0
	All India	ILD	0	0	0%	0	0
	Punjab	Mobile	113.16	90.75	80%	7.26	3.45
	UP(west),	UASL	166.13	145.71	88%	11.66	5.39
	Chennai	Mobile	101.41	78.03	77%	7.80	3.75
	A.P	Mobile	180.65	147.17	81%	14.72	5.81
	Karnataka	Mobile	221.29	170.82	77%	17.08	7.78
	West Bengal	Mobile	139.44	124.38	89%	9.95	3.36
Vodafone Essar Digilink Ltd	Rajasthan	Mobile	152.50	133.36	87%	8.00	4.93
	Haryana	Mobile	73.51	64.32	87%	3.86	2.38
	UP (East)	Mobile	314.48	280.2	89%	16.81	15.00
Vodafone Essar Gujarat Ltd.	Gujarat	Mobile	441.5	384.65	87%	30.77	19.04
Grand Total of VODAFONE (HUTCHISON) ESSAR GROUP			3427.70	2815.78	82%	238.63	128.28

Table No. 5

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
IDEA GROUP							
Idea Cellular Ltd.	All India	NLD	73.90	22.45	30%	1.35	0.00
	Delhi	Mobile	188.08	146.69	78%	14.67	7.97
	Maharashtra	Mobile	345.20	284.48	82%	22.76	16.10
	Gujarat	Mobile	194.14	141.16	73%	11.29	5.36
	A. P.	Mobile	219.76	182.54	83%	14.60	8.64
Idea Telecommunications Ltd.	H. P.	Mobile	2.18	1.54	71%	0.09	0.04
	UP (East)	Mobile	29.92	22.23	74%	1.78	0.69
	Rajasthan	Mobile	29.24	21.75	74%	1.74	0.84
Idea Mobile Communications Ltd.	UP (West)	Mobile	173.13	131.93	76%	7.92	6.29
	Haryana	Mobile	70.02	50.92	73%	3.06	1.81
	Kerala	Mobile	153.79	128.27	83%	7.70	5.76
BTA Cellcom Ltd.	M.P	Mobile	175.31	150.96	86%	9.06	6.05
Grand Total of IDEA GROUP			1654.67	1284.92	78%	96.02	59.55

Table No. 6

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
MTNL							
MTNL	Delhi **	Basic+WLL	430.70	347.80	81%	34.78	0.09
	Mumbai	Basic+WLL	650.41	510.20	78%	51.02	0.16
	Delhi	Mobile	90.11	66.08	73%	6.61	1.95
	Mumbai	Mobile	119.56	102.28	86%	10.07	4.47
	Delhi	ISP	26.91	2.01	7%	0.12	0
	Mumbai	ISP	30.80	20.50	67%	1.23	0
Grand Total of MTNL			1348.49	1048.87	78%	103.83	6.67

** In Delhi - Revenue including Corporate Office.

Table No. 7

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
TATA GROUP							
Tata Teleservices Ltd.	Bihar	UASL	58.95	44.36	75%	2.66	1.27
	Kerala	UASL	72.88	35.46	49%	3.10	0.6
	Tamil Nadu	UASL	69.49	47.22	68%	4.72	0.84
	Kolkata	UASL	68.48	52.58	77%	5.26	1.45
	Haryana	UASL	44.59	32.15	72%	2.57	0.76
	Punjab	UASL	67.73	46.20	68%	3.70	1.11
	H.P.	UASL	8.64	6.49	75%	0.39	0.16
	M.P.	UASL	38.43	28.65	75%	2.29	0.77
	Orissa	UASL	26.60	19.52	73%	1.17	0.51
	West Bengal	UASL	30.57	22.53	74%	1.80	0.63
	Gujarat	UASL	99.52	67.97	68%	6.80	1.65
	Rajasthan	UASL	63.62	48.18	76%	3.85	1.28
	Delhi	UASL	231.07	172.48	75%	17.25	4.44
	U.P(East)	UASL	55.06	46.21	84%	3.70	1.13
	U.P(WEST)	UASL	63.84	42.91	67%	3.43	1.14
	Karnataka	UASL	148.87	101.41	68%	10.14	2.1
	A. P.	UASL	214.91	145.99	68%	14.60	3.11
Chennai	UASL	49.03	34.47	70%	3.45	0.82	
Tata Teleservices Maharashtra Ltd.	Maharashtra	UASL	161.07	117.05	73%	11.71	2.97
	Mumbai	UASL	226.95	175.78	77%	17.58	6.08
Grand Total of TATA GROUP			1800.30	1287.61	72%	120.17	32.82

Table No. 8

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
SHYAM (Rainbow)							
Shyam Telelink(Rainbow)	Rajasthan	UASL	33.71	24.11	72%	1.93	0.30
Grand Total of SHYAM (Rainbow)			33.71	24.11	72%	1.93	0.30

Table No. 9

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
BPL							
BPL Mobile Communications Ltd.	Mumbai	Mobile	150.11	114.36	76%	11.44	6.88
Grand Total of BPL			150.11	114.36	76%	11.44	6.88

Table No. 10

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
VSNL GROUP							
VSNL	All India	ILD	646.37	212.85	33%	12.77	NA
	All India	NLD	161.51	114.44	71%	6.69	0
	All India	ISP	159.56	7.14	4%	0.43	0
VSNL Broadband	All India	IP - II	9.42	8.39	89%	0.54	0
Grand Total of VSNL GROUP			976.86	342.82	35%	20.43	0

Table No. 11

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
SPICE GROUP							
Spice Communication	Punjab	Mobile	169.88	128.22	75%	7.64	5.53
Spice Communication	Karnataka	Mobile	83.44	66.34	80%	5.31	2.26
Grand Total of SPICE GROUP			253.32	194.56	77%	12.95	7.79

Table No. 12

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
HFCL							
HFCL Infotel	Punjab	UASL	52.03	39.73	76%	3.18	0.29
Grand Total of HFCL			52.03	39.73	76%	3.18	0.29

Table No. 13

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
BSNL							
BSNL	Andhra Tel.	Basic	249.65	212.38	85%	21.24	0
		Mobile	150.93	144.37	96%	14.44	6.14
	Assam Tel.	Basic	64.99	63.38	98%	3.80	0.04
		Mobile	46.86	46.86	100%	2.81	1.68
	Bihar Tel.	Basic	83.29	83.15	100%	4.99	0.06
		Mobile	43.40	40.05	92%	2.40	1.30
	Calcutta Tele.	Basic	142.96	137.51	96%	11.00	0.02
		Mobile	53.03	53.03	100%	5.30	1.72
	CAO TCO Kolkata	Basic	1.23	1.23	100%	0.10	0
		Mobile					
	CGM ALTTC Ghaz.	Basic	0.10	0.10	100%	0.01	0
		Mobile					
	CGM A&N	Basic	4.71	4.70	100%	0.28	0.01
		Mobile	5.15	5.00	97%	0.30	0.16
	CGM Jabalpur	Basic	0.39	0.39	100%	0.03	0
		Mobile					
	CGM M.Chennai	Basic	238.24	72.73	31%	6.98	0
		Mobile					
	CGMM. Kolkata	Basic	53.29	29.74	56%	1.93	0
		Mobile					
	CGMM Mumbai	Basic	158.03	58.88	37%	5.49	0
		Mobile					
	CGMM New Delhi	Basic	101.66	87.43	86%	6.50	0
		Mobile					
	CGM NCES	Basic	0.00	0.00	100%	0.00	0
		Mobile					
	CGM Pro. Chennai	Basic	0.54	0.54	100%	0.05	0
		Mobile					
	CGMP Kolkata	Basic	0.05	0.05	100%	0.00	0
		Mobile					
	CGMP Mumbai	Basic	0.09	0.09	100%	0.01	0
		Mobile					
	CGMP New Delhi	Basic	0.50	0.23	46%	0.02	0
		Mobile					
	CGMQA Bangalore	Basic	3.77	3.77	100%	0.30	0
		Mobile					
	CGM Rabmn	Basic	0.00	0.00	100%	0.00	0
		Mobile					
	CGMTD Jabalpur	Basic	0.02	0.02	100%	0.00	0
		Mobile					
	CGMTF Guwahati	Basic	0.01	0.01	100%	0.00	0
		Mobile					
Chattisgarh Telc.	Basic	24.81	23.14	93%	1.98	0.04	
	Mobile	21.89	21.89	100%	1.75	0.71	
Chennai Telephones	Basic	212.26	201.44	95%	20.14	0.03	
	Mobile	82.98	78.95	95%	7.89	2.57	
Corporate Office	Basic						
	Mobile						
CPAO ITI Bangl.	Basic	0.02	0.02	100%	0.00	0.00	
	Mobile						

BSNL

BSNL

DDG IBF	Basic	890.33	890.33	100%	70.43	0.00
	Mobile					
Gujarat Telecom	Basic	265.47	265.01	100%	26.50	0.06
	Mobile	98.94	98.57	100%	8.97	2.63
Haryana Telecom	Basic	137.81	132.11	96%	10.57	0.12
	Mobile	42.74	42.74	100%	3.42	1.88
Himachal Telecom	Basic	42.00	39.67	94%	2.38	0.04
	Mobile	27.78	26.91	97%	1.61	0.88
J & K Telecom	Basic	51.74	51.74	100%	3.05	0.00
	Mobile	76.91	76.91	100%	4.12	NA
Jharkhand Telecom	Basic	39.15	39.15	100%	2.35	0.02
	Mobile	35.83	35.83	100%	2.15	0.78
Karnataka Telecom	Basic	283.26	254.36	90%	25.44	0.06
	Mobile	155.88	153.80	99%	15.38	6.54
Kerala Telecom	Basic	209.72	203.89	97%	35.00	0.40
	Mobile	171.06	169.52	99%	15.20	7.7
M.P. Telecom	Basic	97.43	92.23	95%	7.38	0.17
	Mobile	76.08	76.08	100%	6.09	2.47
Maharashtra Tel	Basic	546.35	491.63	90%	49.16	0.20
	Mobile	175.95	174.75	99%	17.47	7.43
N.E Telecom	Basic	12.84	7.87	61%	0.47	0.00
	Mobile	24.27	23.12	95%	1.39	0.75
Natfm Hyderabad	Basic	0.01	0.01	100%	0.00	
	Mobile					
N.E II	Basic	22.22	22.22	100%	1.33	0.03
	Mobile	29.63	28.82	97%	1.73	1.04
Orissa Telecom	Basic	51.01	50.00	98%	3.00	0.20
	Mobile	73.17	70.00	96%	4.20	2.60
PAO,HQ	Basic	0.17	0.02	12%	0.00	
	Mobile					
Punjab Telecom	Basic	141.90	130.69	92%	10.45	0.06
	Mobile	103.90	97.55	94%	7.80	1.37
Rajasthan Telecom	Basic	232.77	214.32	92%	17.15	0.18
	Mobile	173.94	173.94	100%	13.91	7.39
Tamil Nadu Telecom	Basic	274.81	254.47	93%	25.45	0.20
	Mobile	202.40	195.22	96%	19.52	8.30
Telecom Factory Jab.	Basic	2.53	2.53	100%	0.20	
	Mobile					
Telecom Factory Kol.	Basic	1.22	1.22	100%	0.10	
	Mobile					
Telecom Factory Mum.	Basic	0.05	0.05	100%	0.00	
	Mobile					
Telecom Stores Cal.	Basic	0.05	0.05	100%	0.00	
	Mobile					
U. P. East Telecom	Basic	158.00	117.00	74%	9.36	0.10
	Mobile	263.00	222.00	84%	17.76	9.18
U. P. West Telecom	Basic	65.89	61.80	94%	4.94	0.02
	Mobile	66.34	66.34	100%	5.31	2.82
Uttaranchal Telecom	Basic	49.56	48.11	97%	4.00	0.04
	Mobile	39.25	39.25	100%	3.14	1.33
West Bengal Telecom	Basic	125.98	116.09	92%	10.00	0.1
	Mobile	98.56	97.61	99%	8.00	3.00
All India	NLD	635.98	623.18	98%	38.87	0.00
All India	ILD	85.88	85.14	99%	5.23	0.00
All India	V-SAT	1.43	1.43	100%	0.08	0.00
All India	ISP	55.28	54.02	98%	3.30	0.00
Grand Total of BSNL		8161.32	7490.38	92%	643.12	84.57

Table No. 14

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
AT & T GROUP							
AT & T Global Network Services India Pvt. Ltd.	All India	ILD	60.30	53.7	89%	3.22	NA
	All India	NLD	0.05	0.05	89%	0.00	NA
Grand Total of AT & T GROUP			60.35	53.75	89%	3.22	0

Table No. 15

(Rs. in Crores)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
BT GROUP							
BT Telecom India Pvt. Ltd.	All India	ILD	0.00	0.00	0%	0.00	0
	All India	NLD	0.00	0.00	0%	0.00	0
BT Global Communications India Pvt. Ltd.	All India	ILD	0.00	0.00	0%	0.00	0
	All India	NLD	22.77	21.18	93%	1.27	0
Grand Total of BT GROUP			22.77	21.18	93%	1.27	0.00