

TELECOM REGULATORY AUTHORITY OF INDIA

FINANCIAL ANALYSIS DIVISION

**FINANCIAL DATA PERTAINING TO GROSS REVENUE, ADJUSTED GROSS REVENUE, LICENSE FEE &
SPECTRUM CHARGES IN RESPECT OF THE TELECOM SERVICE PROVIDERS FOR THE QUARTER
ENDING DECEMBER, 2009 (Rs. in Crore)**

Statement of GR, AGR, License Fee and Spectrum Charges

For the quarter ending DECEMBER, 2009 of F.Y. 2009-10

Table No. 1

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
AIRCEL GROUP						
Aircel Ltd.	A.P.	UASL	21.22	6.97	0.70	0.47
	Delhi	UASL	30.04	8.30	0.83	0.05
	Maharashtra	UASL	6.10	3.36	0.34	0.47
	Mumbai	UASL	22.71	6.16	0.62	0.47
	TN & Pondi.	Mobile	380.75	324.89	32.49	15.63
	Karnataka	Mobile	17.55	11.54	1.15	0.29
Aircel Cellular Ltd.	Chennai	Mobile	103.80	73.73	7.37	4.78
Dishnet Wireless Ltd. (Aircel)	Assam	UASL	106.40	84.27	5.06	3.58
	Bihar	UASL	63.99	49.16	2.95	1.51
	H. P.	UASL	8.13	5.68	0.34	0.17
	J & K	UASL	49.54	40.79	2.45	1.34
	North East	UASL	83.28	66.93	4.02	2.05
	Orissa	UASL	40.72	31.62	1.90	0.79
	U.P. (E)	UASL	10.75	6.43	0.51	0.12
	U.P. (W)	UASL	12.47	7.42	0.59	0.20
	Kerala	UASL	14.99	6.63	0.53	0.31
	West Bengal	UASL	52.26	29.97	2.40	1.23
	Kolkata	UASL	30.78	15.17	1.52	0.62
	All India	NLD	77.28	50.48	3.03	
	All India	ILD	65.91	15.51	0.93	
	All India	ISP	8.18	0.07	0.00	

Table No. 2

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
AT & T GROUP						
AT & T Global Network Services India Pvt. Ltd.	All India	NLD	1.17	1.17	0.07	
	All India	ISP	1.16	0.13	0.01	
	All India	ILD	102.93	102.93	6.18	

Table No. 3

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
BHARTI GROUP						
Bharti Airtel Ltd.	A. P.	UASL	853.21	694.80	69.48	33.93
	Assam	UASL	141.61	112.38	6.74	4.16
	Bihar	UASL	538.23	461.47	27.69	22.61
	Delhi	UASL	863.85	571.60	57.16	23.92
	Gujarat	UASL	321.24	209.73	20.97	8.50
	Haryana	UASL	108.91	69.64	5.57	2.50
	H. P.	UASL	90.61	66.83	4.01	2.47
	J & K	UASL	95.70	72.69	4.36	2.69
	Karnataka	UASL	984.62	770.18	77.02	37.61
	Kerala	UASL	230.01	124.97	10.00	4.89
	Kolkata	UASL	208.68	146.62	14.66	7.13
	M. P.	UASL	338.64	268.29	21.46	9.55
	Maharashtra	UASL	441.26	315.90	31.59	16.92
	Mumbai	UASL	405.32	273.18	27.32	14.68
	Orissa	UASL	201.53	171.05	10.26	8.04
	Punjab	UASL	426.94	309.47	24.76	14.69
	Tamil Nadu	UASL	809.34	638.95	63.90	33.90
	U. P. (E)	UASL	434.29	356.20	28.50	17.23
	U. P. (W)	UASL	205.44	146.67	11.73	5.69
	West Bengal	UASL	217.63	168.77	13.50	6.47
	All India	NLD	1625.16	1277.72	76.66	0.00
	All India	ILD	660.72	110.49	6.63	0.00
	All India	ISP	414.49	34.45	2.07	0.00
	All India	V-SAT	11.24	11.24	0.67	0.45
Bharti Hexacom Ltd.	North East	Mobile	103.02	78.55	4.71	2.75
	Rajasthan	UASL	559.74	434.78	34.78	21.16
Bharti Broadband Ltd.	All India	ISP	0.03	0.04	0.00	0.00
	All India	V-SAT	1.01	1.01	0.06	0.04

Table No. 4

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
BSNL						
	Andhra Pradesh	Basic	247.02	210.70	19.34	0.12
		Mobile	212.11	177.75	17.77	8.09
	Assam	Basic	88.17	84.93	5.39	0.02
		Mobile	69.16	66.27	3.98	2.88
	Bihar	Basic	109.01	101.04	6.66	0.07
		Mobile	97.80	81.47	4.89	3.54
	Kolkatta	Basic	183.07	163.07	13.01	0.04
		Mobile	44.71	27.32	2.73	1.24
	Chennai	Basic	148.05	124.09	11.46	0.02
		Mobile	65.35	58.76	5.88	2.67
	Gujarat	Basic	226.79	219.11	20.39	0.10
		Mobile	85.09	76.93	7.69	3.35
	Haryana	Basic	85.63	84.15	6.78	0.04
		Mobile	106.38	103.14	8.25	4.49
	Himachal Pradesh	Basic	49.55	45.95	3.18	0.07
		Mobile	38.95	34.83	2.09	1.52
	J & K Telecom	Basic	47.85	44.83	3.19	0.06
		Mobile	55.04	51.80	3.11	2.25
	Karnataka	Basic	290.63	255.64	23.71	0.18
		Mobile	133.08	124.44	12.44	5.66
	Kerala	Basic	427.49	396.03	31.57	0.39
		Mobile	167.16	81.67	6.53	3.55
	M. P.	Basic	161.75	132.82	10.61	0.19
		Mobile	151.48	115.77	9.26	5.04
	Maharashtra	Basic	445.36	408.03	37.80	0.24
		Mobile	175.89	121.14	12.11	5.27
	N. E.	Basic	33.87	29.59	1.99	0.09
		Mobile	58.07	41.95	2.52	1.83
	Orissa	Basic	47.80	42.43	2.86	0.04
		Mobile	92.64	81.86	4.91	3.56
	Punjab	Basic	158.26	149.02	12.01	0.04
		Mobile	129.64	108.93	8.71	4.74
	Rajasthan	Basic	180.37	174.75	14.08	0.16
		Mobile	125.54	89.98	7.20	4.09
	Tamil Nadu	Basic	281.40	255.78	23.66	0.20
		Mobile	174.04	133.06	13.31	6.05
	U. P. (E)	Basic	119.51	112.58	9.06	0.07
		Mobile	222.46	190.15	15.21	8.27
	U. P. (W)	Basic	185.15	178.50	14.36	0.13
		Mobile	108.72	94.69	7.58	4.31
	West Bengal Telecom	Basic	86.90	73.75	5.82	0.08
		Mobile	77.60	66.51	5.32	2.89
	All India	NLD	900.72	900.72	54.04	
	All India	ILD	289.41	289.41	17.36	
	All India	ISP	643.08	267.40	16.04	
	All India	V-SAT	3.77	3.77	0.23	

Table No. 5

(Rs. in Crore)

Name of Company	Circle	License	Gross	AGR	License	Spectrum
BT GROUP						
BT Global Communications India Pvt. Ltd.	All India	ILD	91.68	91.68	5.50	

Table No. 6 (Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Cable & Wireless Networks Group						
Cable & Wireless Networks India Pvt. Ltd.	All India	ILD	29.60	28.42	1.75	

Table No. 7 (Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Equant Network Services India Pvt. Ltd.						
Equant Network Services India Pvt. Ltd.	All India	ILD	43.02	37.58	2.25	

Table No. 8 (Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Etisalat DB Telecom Group						
Etisalat DB Telecom Pvt. Ltd.*	A.P.	UASL	1.72	1.72	0.17	0.03
	Delhi	UASL	2.85	2.85	0.29	0.04
	Gujarat	UASL	1.82	1.82	0.18	0.03
	Haryana	UASL	0.36	0.36	0.03	0.01
	Karnataka	UASL	3.46	3.46	0.35	0.05
	Kerala	UASL	0.68	0.68	0.05	0.01
	Mumbai	UASL	3.40	3.40	0.34	0.05
	Maharashtra	UASL	3.16	3.16	0.32	0.05
	Punjab	UASL	2.54	2.54	0.20	0.04
	Rajasthan	UASL	0.54	0.54	0.04	0.01
	Tamil Nadu	UASL	3.90	3.90	0.39	0.06
	U.P. (E)	UASL	0.76	0.76	0.06	0.01
U.P. (W)	UASL	0.51	0.51	0.04	0.01	

* Earlier Swan Telecom Pvt. Ltd.

Table No. 9 (Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
HCL Group						
HCL Infinet Ltd.	All India	NLD	22.33	22.33	1.34	
	All India	ISP	3.14	0.75	0.04	0.54
HCL Comnet Systems & Services Ltd.	All India	V-SAT	11.93	11.24	0.67	0.53

Table No. 10 (Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
HFCL INFOTEL						
HFCL Infotel Ltd.	Punjab	UASL	33.19	26.13	2.09	0.18

Table No. 11

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
IDEA GROUP						
Idea Cellular Ltd.	A. P.	Mobile	364.80	299.39	29.94	14.91
	Assam	UASL	0.26	0.14	0.01	0.00
	Delhi	Mobile	232.71	138.68	13.87	7.92
	Gujarat	Mobile	282.67	210.39	21.04	8.29
	Maharashtra	Mobile	587.65	481.03	48.10	25.73
	Mumbai	UASL	99.92	44.23	4.42	1.10
	Orissa	UASL	11.75	7.54	0.45	0.17
	Tamil Nadu	UASL	21.84	12.33	1.23	0.37
	West Bengal	UASL	2.86	1.76	0.14	0.09
	J&K	UASL	0.57	0.36	0.02	0.03
	Kolkata	UASL	4.23	2.28	0.23	0.09
	North East	UASL	0.00	0.00	0.00	
	All India	NLD	348.73	222.85	13.37	
	H. P.	Mobile	13.56	5.44	0.33	0.05
	Rajasthan	Mobile	88.68	59.69	4.78	2.56
	U. P. (E)	Mobile	152.67	114.41	9.15	4.73
	Haryana	Mobile	113.77	80.58	6.45	2.68
Kerala	Mobile	343.82	276.04	22.08	14.17	
U. P. (W)	Mobile	314.61	257.99	20.64	11.57	
M. P.	Mobile	324.81	274.39	21.95	12.69	
Aditya Birla Telecom Ltd.	Bihar	UASL	85.53	63.69	3.82	1.54

Table No. 12

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Loop Mobile (India) Ltd.*						
Loop Mobile (India) Ltd.*	Mumbai	Mobile	165.66	121.47	12.15	6.95

* Earlier BPL Mobile (India) Ltd.

Table No. 13

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
MTNL						
MTNL	Delhi	Basic+WLL	450.79	358.58	35.86	0.06
	Mumbai	Basic+WLL	480.55	423.13	42.31	0.15
	Delhi	Mobile	92.76	58.19	5.82	3.08
	Mumbai	Mobile	76.49	56.19	5.62	0.29
	Delhi	ISP	58.11	5.81	0.35	

Table No. 14

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Rail Tel Corporation of India Ltd.						
Rail Tel Corporation of India Ltd.	All India	NLD	52.80	47.87	2.87	

Table No. 15

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
RELIANCE GROUP						
Reliance Communication Ltd.	A. P.	UASL	206.44	136.52	13.65	2.54
	Bihar	UASL	110.80	83.72	5.02	1.66
	Delhi	UASL	313.17	182.25	18.22	2.61
	Gujarat	UASL	151.46	97.27	9.73	1.75
	Harayana	UASL	54.22	30.18	2.41	0.63
	H. P.	UASL	12.66	9.27	0.56	0.17
	J & K	UASL	9.39	6.12	0.37	0.12
	Karnataka	UASL	181.26	119.59	11.96	1.84
	Kerala	UASL	115.52	69.27	5.54	1.35
	Kolkata	UASL	86.69	60.61	6.06	1.06
	M. P.	UASL	118.27	82.98	6.64	1.50
	Maharashtra	UASL	206.09	117.78	11.78	2.13
	Mumbai	UASL	333.48	231.62	23.16	3.17
	Orissa	UASL	30.01	19.56	1.17	0.33
	Punjab	UASL	70.27	33.44	2.67	0.62
	Rajasthan	UASL	107.89	64.73	5.18	1.27
	Tamilnadu	UASL	188.93	135.87	13.59	2.41
	U. P. (E)	UASL	194.84	126.60	10.13	2.46
	U. P. (W)	UASL	140.00	94.47	7.56	1.91
	W. Bengal	UASL	48.12	29.22	2.34	0.51
	All India	NLD	899.26	633.76	38.03	0.00
	All India	ILD	287.75	12.25	0.74	0.00
Reliance Telecom Ltd.	Assam	UASL	81.37	67.35	4.04	2.02
	Bihar	UASL	107.02	74.73	4.48	2.99
	H. P.	UASL	27.81	24.45	1.47	0.73
	M. P.	UASL	135.23	105.23	8.42	3.16
	North East	UASL	17.42	10.05	0.60	0.30
	Orissa	UASL	67.47	56.11	3.37	1.68
	W. Bengal	UASL	61.72	38.81	3.10	1.16
	Kolkata	Mobile	40.32	31.02	3.10	0.93

Table No. 16

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
S Tel Private Ltd.						
S Tel Private Ltd.*	Bihar	UASL	0.19	0.13	0.01	0.00
	H.P.	UASL	0.04	0.02	0.00	0.00
	Orissa	UASL	0.66	0.46	0.03	0.01

* S Tel launched services in December, 2009

Table No. 17

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Sify Group						
Sify Technologies Ltd.	All India	NLD	33.48	33.44	2.01	
	All India	ILD	23.07	3.43	0.21	
	All India	ISP	21.79	3.82	0.23	

Table No. 18

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Sistema Shyam Teleservices Ltd						
Sistema Shyam Teleservices Ltd.*	Bihar	UASL	2.45	1.55	0.09	0.03
	Delhi	UASL	2.53	2.07	0.15	0.04
	Haryana	Mobile	0.01	0.01	0.00	0.01
	Karnataka	Mobile	1.53	0.57	0.10	0.06
	Kerala	UASL	4.50	1.48	0.12	0.01
	Kolkata	Mobile	7.03	3.93	0.39	0.09
	Maharashtra	UASL	0.01	0.01	0.00	0.01
	Mumbai	UASL	0.02	0.02	0.00	0.02
	Rajasthan	UASL	28.29	20.83	1.67	0.41
	Tamilnadu	UASL	8.11	4.73	0.47	0.09
	West Bengal	Mobile	10.72	4.68	0.37	0.10

* Earlier Shyam Telelink Ltd.

Table No. 19

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
SPICE GROUP						
Spice Communication	Punjab	Mobile	194.13	155.82	12.47	6.77
	Karnataka	Mobile	129.91	100.43	10.04	3.84
	All India	NLD	3.86	2.80	0.17	
	All India	ILD	35.14	4.59	0.28	

Table No. 20

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
TATA GROUP						
Tata Teleservices Ltd.	A. P.	UASL	197.13	140.09	14.01	4.66
	Assam	UASL	5.91	3.51	0.21	0.09
	Bihar	UASL	80.62	66.40	3.98	1.66
	Delhi	UASL	189.65	135.82	13.58	4.46
	Gujarat	UASL	60.32	42.78	4.28	1.15
	Haryana	UASL	59.72	44.54	3.56	1.19
	H. P.	UASL	7.34	4.86	0.29	0.14
	J&K	UASL	7.35	3.10	0.19	0.08
	Karnataka	UASL	175.15	121.63	12.16	2.96
	Kerala	UASL	66.29	46.15	3.69	1.30
	Kolkata	UASL	64.13	50.61	5.06	1.33
	M. P.	UASL	65.94	43.13	3.45	1.21
	North East	UASL	3.73	1.71	0.10	0.04
	Orissa	UASL	48.32	35.62	2.14	1.12
	Punjab	UASL	59.35	42.01	3.36	1.12
	Rajasthan	UASL	60.88	47.62	3.81	1.40
	Tamil Nadu	UASL	118.69	74.35	7.44	2.15
	U. P. (E)	UASL	47.09	38.29	3.06	0.88
	U. P. (W)	UASL	75.42	62.29	4.98	1.58
West Bengal	UASL	27.68	22.98	1.84	0.60	
	All India	NLD	200.03	129.92	7.80	
Tata Teleservices (Maharashtra) Ltd.	Maharashtra	UASL	239.69	187.47	18.75	5.24
	Mumbai	UASL	298.48	231.76	23.18	5.09
	All India	ISP*	19.89	0.02	0.00	
Tata Communications Ltd.	All India	NLD	269.18	199.90	11.99	
	All India	ILD	296.11	130.24	7.81	
	All India	ISP	127.79	7.38	0.44	
	All India	IP-II	3.08	3.08	0.18	
Tata Communications Internet Services Ltd.	All India	ISP	72.21	0.88	0.05	

*Shifted to Tata Teleservices (Maharashtra) Ltd.on 22.2.2010. Earlier, inadvertently included under Tata Teleservices Ltd.

Table No. 21

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Unitech Group						
Unitech Wireless (East) Pvt. Ltd.	Assam	UASL	0.26	0.26	0.02	0.01
	Bihar	UASL	0.38	0.38	0.02	0.18
	North East	UASL	0.26	0.26	0.02	0.01
	Orissa	UASL	0.30	0.30	0.02	0.15
	UP-East	UASL	0.47	0.47	0.04	0.14
	West Bengal	UASL	0.26	0.26	0.02	0.01
Unitech Wireless (North) Pvt. Ltd.	Haryana	UASL	0.18	0.18	0.01	0.00
	H.P.	UASL	0.18	0.18	0.01	0.01
	J&K	UASL	0.18	0.18	0.01	0.00
	Punjab	UASL	0.18	0.18	0.01	0.00
	Rajasthan	UASL	0.18	0.18	0.01	0.01
	UP-West	UASL	0.31	0.31	0.02	0.19
Unitech Wireless (West) Pvt. Ltd.	M.P.	UASL	0.27	0.27	0.02	0.01
	Maharashtra	UASL	0.27	0.27	0.03	0.01
	Gujarat	UASL	0.27	0.27	0.03	0.01
Unitech Wireless (South) Pvt. Ltd.	Karnataka	UASL	1.12	1.12	0.11	0.47
	Kerala	UASL	0.70	0.70	0.06	0.14
	A.P.	UASL	0.90	0.90	0.09	0.38
Unitech Wireless (Mumbai) Pvt. Ltd.	Mumbai	UASL	0.43	0.43	0.04	0.01
Unitech Wireless (Kolkata) Pvt. Ltd.	Kolkata	UASL	0.38	0.38	0.04	0.01
Unitech Wireless (Delhi) Pvt. Ltd.	Delhi	UASL	0.62	0.62	0.06	0.00
Unitech Wireless (Tamilnadu) Pvt. Ltd.	Tamilnadu	UASL	1.16	1.16	0.12	0.42

Table No. 22

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Verizon Communications India Private Ltd.*						
Verizon Communications India Private Ltd.*	All India	ISP	5.90	0.00	0.00	
	All India	ILD	65.31	65.31	3.92	

* Formerly known as WorldCom communications India Private Limited

Table No. 23

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges	
VODAFONE ESSAR GROUP *							
Vodafone Essar Mobile	Delhi	Mobile	544.46	356.32	35.63	20.84	
Vodafone Essar Ltd.	Mumbai	Mobile	635.57	416.25	41.63	28.31	
Vodafone Essar Cellular Ltd	Kerala	Mobile	258.58	193.74	15.50	7.17	
	Mah. & Goa	Mobile	398.97	293.48	29.35	11.45	
	Tamil Nadu	Mobile	346.98	282.99	28.30	13.87	
Vodafone Essar East Ltd.	Kolkata	Mobile	224.85	167.75	16.78	8.05	
Vodafone Essar South Ltd.	A. P.	Mobile	264.10	205.24	20.52	8.11	
	Chennai	Mobile	147.49	101.61	10.16	4.88	
	Karnataka	Mobile	289.01	201.31	20.13	9.97	
	Punjab	Mobile	184.71	125.97	10.08	4.79	
	U. P. (W)	UASL	255.39	199.18	15.93	7.37	
	West Bengal	Mobile	280.65	235.72	18.86	8.72	
	All India	NLD	611.64	441.48	26.49	0.00	
Vodafone Essar South Ltd.	All India	ILD	214.05	70.46	4.23	0.00	
	Vodafone Essar Digilink Ltd	Haryana	Mobile	134.77	90.05	7.20	3.33
		Rajasthan	Mobile	285.25	219.58	17.57	8.12
		U. P. (E)	Mobile	466.57	389.92	31.19	20.86
	Vodafone Essar Gujarat Ltd.	Gujarat	Mobile	608.06	489.10	48.91	24.21
	Vodafone Essar Spacetel Ltd.	Bihar	UASL	79.10	58.14	3.49	1.45
		Orissa	UASL	30.52	20.55	1.23	0.51
H. P.		UASL	7.58	3.25	0.20	0.08	
M. P.		UASL	32.77	18.49	1.48	0.46	
North East		UASL	16.27	11.03	0.66	0.28	
Assam		UASL	22.55	15.79	0.95	0.39	
J & K		UASL	7.43	4.12	0.25	0.10	

* Previously Hutchison Essar Group