

29<sup>th</sup> April, 2010

To: **Advisor (MN) Mr. Sudhir Gupta**  
Telecom Regulatory Authority of India  
Mahanagar Doorsanchar Bhavan,  
Jawahar Lal Nehru Marg,  
New Delhi- 110002  
Email: [advmn@trai.gov.in](mailto:advmn@trai.gov.in)

**SUBJECT: Request for comments on "Allocations of Spectrum for Technologies such as DECT, to meet the Residential and Enterprise Intra-Telecommunication Requirements" Dated February 19, 2010**

Dear Sir,

Plantronics is a world leader in personal audio communications for professionals and consumers. Plantronics, Inc. introduced the first lightweight communications headset in 1962 and is today the world's leading designer, manufacturer and marketer of lightweight communications headset products. Amongst the wide range of products that Plantronics offers, it has a large portfolio of DECT wireless headset systems.

Plantronics already sells these products into countries where DECT is available and believes there is a strong market demand for them in India as well. Use of headsets is a great way to increase productivity of people at work. Wireless headsets using DECT technology allows users the freedom to leave their desks and confer with colleagues, whilst still on a call if necessary. This allows for great mobility and provides multi tasking capability, which can help reduce stress and fatigue and hence provide great health benefits to the users.

DECT is a proven technology that has been accepted by end users for the great audio quality that it delivers, and the recent enhancements to the standards which allows for high definition (wideband) voice now provides for even greater clarity and quality. Plantronics strongly believes that introducing DECT wireless will bring an increase in penetration in the fixed line sector as users will enjoy the great audio quality and mobility that DECT devices will bring.

DECT devices are of a much lower RF power than typical GSM/CDMA radio based systems, this combined with the allocation of spectrum for DECT use only ensures that there will be no interference with these other technologies. The low radiation of DECT also allows for all day use. In many countries, businesses and end users have enjoyed the benefit from the DECT solutions that Plantronics has brought to market and Plantronics believes that the Indian market, businesses and end users alike will only benefit from the introduction of license free DECT technology.

Thank you for giving this opportunity.

Regards

For **PLANTRONICS**



**AUTHORISED SIGNATORY**  
**Bobby Joseph**  
**Country Manager**

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